



HONDA

Press Information

HSCI reports highest ever festive period sales in Sep-Oct 2010

New Delhi, November 1, 2010: Honda Siel Cars India Ltd. (HSCI), leading manufacturer of premium cars in India, reported robust sales in the festive months of September-October 2010. The company has sold **13,003** units in this period against **12,703** units sold during the corresponding period in 2009.

Keeping in mind the surge in demand during the festive season, HSCI kick-started the 'Great Honda Fest' in September this year which catapulted sales into highest ever. HSCI launched special editions of all the models along with special accessory kits.

Mr. Tatsuya Natsume, Director Marketing, Honda Siel Cars India Ltd., said "We are happy with our sales performance for the month of October. Our annual event 'The Great Honda Fest' coupled with the festive season demand helped us achieve retail sales of more than **7,000** in October alone. We expect a further increase in sales in the coming days."

The company recorded sales of **35,460** units during **April'10- Oct'10** as against **34,439** units during the same period last year recording an increase of **3%** in sales.

HSCI sold **5,275** units during the month of **October'10** as against **6,909** units sold during the corresponding month last year.

Model wise sales break-up: Jazz: 332, City: 4316; Civic: 401; Accord: 197; CR-V: 29

About Honda Siel Cars India Ltd.

Honda Siel Cars India Ltd., (HSCI) leading manufacturer of passenger cars in India was established in December 1995 as a joint venture between Honda Motor Co. Ltd (Japan) and Siel Limited with a commitment to provide Honda's latest passenger car models and technologies, to the Indian customers.

HSCI's first state-of-the-art manufacturing unit was set up at Greater Noida, U.P in 1997 with an investment of Rs. 450 crore. The total investment made by the company in India till date is Rs. 1620 crores. At present, the company has a capacity of manufacturing 100,000 cars.

HSCI's second manufacturing facility is in Tapukara, Rajasthan. This facility is spread over 600 acres and will have an initial production capacity of 60,000 units per annum, with an investment of about Rs 1,000 crore. The first phase of this facility was inaugurated in September 2008.

The company's product range includes Honda Jazz, Honda City, Honda Civic and Honda Accord which are produced at the Greater Noida facility with an indigenization level of 77%, 76%, 74% and 28% respectively. The CR-V is imported from Japan as Completely Built Units.

Honda Jazz is the company's first offering in the premium compact car segment. The Jazz is a segment-defining car that has won accolades and adoration all over the world. Honda's all-new Third Generation Honda City was launched in September 2008. It comes with a completely new design, new engine, spacious cabin and equipped with various active and passive safety features. The new Honda City achieved milestone sales with 50,000 units sold within one year of its launch.

HSCI launched the 1.8 S Civic in India in July 2006. The company launched the Sportier and More Aggressive New Honda Civic in September 2009. Honda launched a refreshed version of the 3rd generation CR-V in November 2009.

Honda's models are strongly associated with advanced design and technology, apart from its established qualities of durability, reliability and fuel-efficiency.

The company operates under the stringent standards of ISO 9001 for quality management and ISO 14001 for environment management.

For further information please contact:

Saba Khan/Ravi Sharma
Honda SIEL Cars India
E-Mail: saba@hondacarindia.com, ravisharma@hondacarindia.com

Esha Khattar
Corporate Voice | Weber Shandwick
E-mail: esha@corvoshandwick.co.in
Ph: 09810840351